

Company information for The Concrete Producer's TCP 100

Please take a moment to tell us about your business, so you can be considered for this year's TCP 100 list of the largest revenue-generating concrete producers. *Revenue information is for ranking purposes only and will NOT be published in the magazine.*

THE CONCRETE PRODUCER is the leading source of cutting edge information for producers of all types of concrete. We compile the annual TCP 100 as a reference for our readers, as well as a recognition of the industry's leaders. We will also honor TCP 100 companies at a special World of Concrete event in 2009.

Please reply by March 19, 2008. The TCP 100 report is the exclusive summary that everyone reads - the listing reveals the industry's top movers and shakers. No matter what size your company is, please respond.

Respond by fax: 773-824-2401

Or e-mail: tcpsurvey@hanleywood.com

Questions: call Norma Ciaglia, 773-824-2495, or e-mail nciaglia@hanleywood.com

We look forward to hearing from you by **March 19th**.

Thank you!



Remember to sign up for our free TCP e-newsletter, at www.theconcreteproducer.com

The TCP 100: The Top Concrete Producers

Please complete and return the following questionnaire by **March 19, 2008**, so the editors of THE CONCRETE PRODUCER magazine can consider your company for the TCP 100.

Survey Part 1: Company Data

Company name _____
President/CEO name _____
Contact person _____
Headquarters address _____
City, State, ZIP _____
Phone _____ **Fax** _____
Web site _____ **E-mail** _____

*Exact revenue figures are for ranking purposes only and will **NOT** be published in the magazine.*

Total revenue in 2007 _____
Total revenue in 2006 _____

Please indicate what percentage of your company's revenue comes from each of the following products (must equal 100%):

| | |
|--|--|
| ___ % Ready-mix | ___ % Precast (septic tanks, vaults, barriers, etc.) |
| ___ % Block (and concrete brick) | ___ % Prestressed (beams, planks, poles) |
| ___ % Asphalt | ___ % Manufactured concrete (cast stone, housing) |
| ___ % Trucking | ___ % Aggregate production (including recycling) |
| ___ % Misc. building supplies (brick, lumber, packaged cement products, roofing tiles, etc.) | |
| ___ % Other products and services | |

In January 2009, TCP 100 companies will be recognized at a special event at World of Concrete. If your company is on this list, who should we invite to attend this event?

Would you like more information? Yes No

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The TCP 100: The Top Concrete Producers
Survey Part 2: The 2008 Business Environment

1. Do you expect your business in 2008 will be more or less profitable than 2007? (Circle)
- More profitable Less profitable About the same

Comment:

2. Are you planning to change your amount of capital investments in 2008? (Circle)
- Increase Decrease About the same

In what areas?

3. Infrastructure improvement has become a major issue in our country. Please answer the following questions to give us a better idea of how infrastructure issues are affecting your business.

- a. Has road congestion in your area increased? Yes No
- b. How do you control the effect of congestion-related delays on your delivery schedule?

- c. How do infrastructure issues affect your delivery costs? Do you pass any extra cost on to customers?

- d. THE CONCRETE PRODUCER will be covering this topic in the coming months.
Would you like to be interviewed about this issue? Yes No

4. Who do you consider to be a Top Influencer in our industry?

(For a look at past Top Influencers, see the December 2007 issue on www.theconcreteproducer.com.)

Please complete this survey by **March 19, 2008**, and reply by fax or e-mail to:

Fax: **773-824-2401**

E-mail: **tcpsurvey@hanleywood.com**

A research associate may contact you for further details.

THANK YOU!